



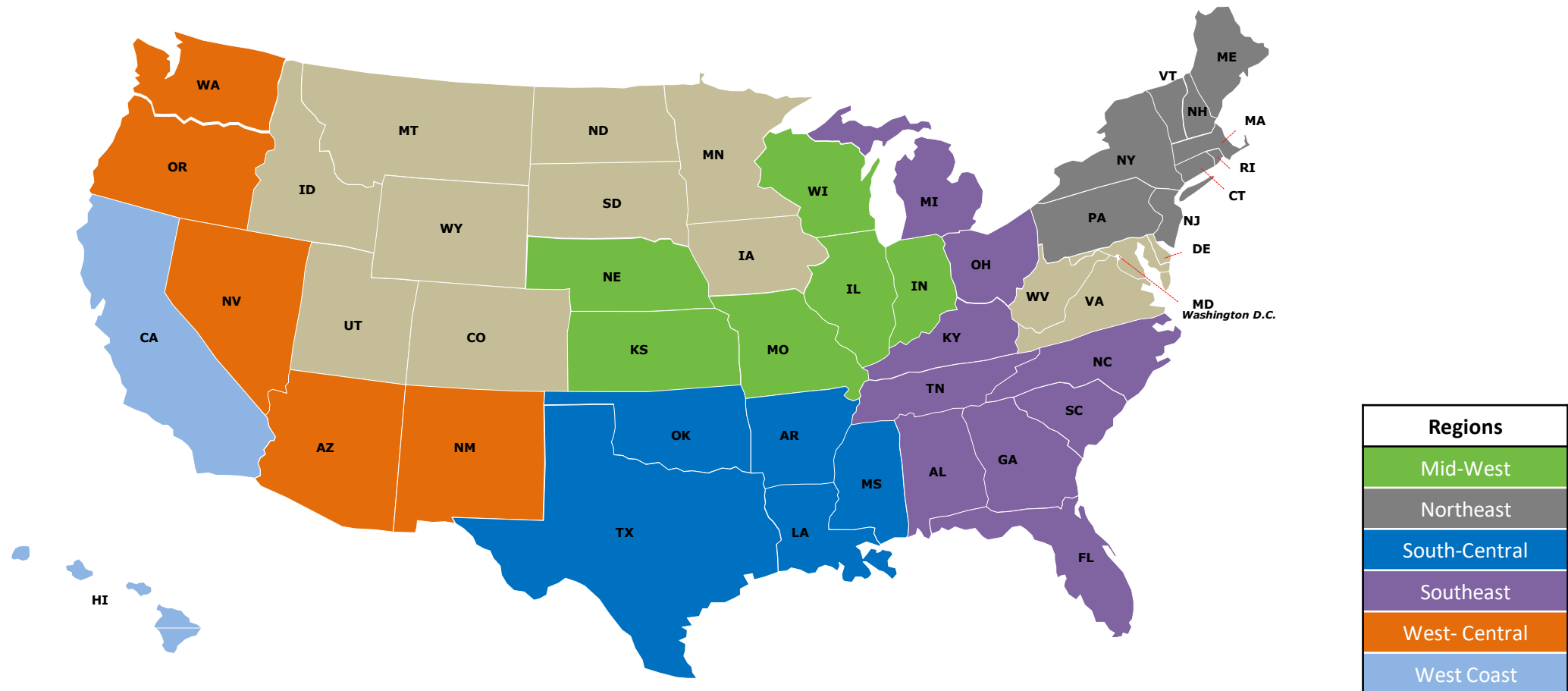
wellcare<sup>TM</sup>

# Sales Leadership Contacts

Last updated October 2021

Confidential and Proprietary Information

# Sales Regions





# Broker Leader Structure

*Two Distinct Roles:*

## FIELD AGENCY MANAGER

- Manager – Senior Director Level:  
Manages all regional/local agencies regardless of level (FMO – GA)
- Senior Manager – Senior Director can have Field Agency Managers, Direct Reports

## SALES EXECUTIVE

- Senior SE or SE
- Directly Reports to a Field Agency Manager
- Collaborates with all Brokers assigned to them
- Drive Broker to increase sales, while growing the net number of active producing Brokers they support



# Northeast

Name	Title	State	Phone Number	Email
Christopher Myers	Sales Director	NY	518- 681-2758	<a href="mailto:christopher.myers@wellcare.com">christopher.myers@wellcare.com</a>
Eric Ryan	Sales Executive	NY	518-491-3950	<a href="mailto:eryan@fideliscare.org">eryan@fideliscare.org</a>
Michelle Lestrangle	Sales Executive	NY	518-226-9186	<a href="mailto:michelle.lestrange@wellcare.com">michelle.lestrange@wellcare.com</a>
Sherri Stoklasa	Sales Executive	NY	917-471-0431	<a href="mailto:sherri.stoklasa@wellcare.com">sherri.stoklasa@wellcare.com</a>
Maximo Luna	Sales Executive	NY	917-670-9378	<a href="mailto:mluna@fideliscare.org">mluna@fideliscare.org</a>
Rain Zheng	Sales Executive	NY	646-677-9536	<a href="mailto:rzheng1@fideliscare.org">rzheng1@fideliscare.org</a>
Jan Daigler	Sales Executive	NY	716-242-9363	<a href="mailto:Jan.Daigler@Fideliscare.org">Jan.Daigler@Fideliscare.org</a>
Dawn Teetsel	Staff VP	NY & NJ	518-810-4667	<a href="mailto:dteetsel@CENTENE.COM">dteetsel@CENTENE.COM</a>



# Northeast continued

Name	Title	State	Sub- Region	Phone Number	Email
Luis Castro	Sales Executive	NJ	Newark	862-259-0515	<a href="mailto:luis.castro@wellcare.com">luis.castro@wellcare.com</a>
Patrick MacLeod	Field Agency Manager	NH	Tampa	603-718-4961	<a href="mailto:patrick.macleod@wellcare.com">patrick.macleod@wellcare.com</a>
James Ball	Field Agency Manager	ME	Hamden	207-838-7444	<a href="mailto:james.ball@wellcare.com">james.ball@wellcare.com</a>
Arnold Thompson Jr.	Field Agency Manager	MA		973-508-7077	<a href="mailto:arnold.thompsonjr@wellcare.com">arnold.thompsonjr@wellcare.com</a>
Nicole Marrazzo	Sr. Director	PA		717-319-5819	<a href="mailto:Nicole.M.Marrazzo@centene.com">Nicole.M.Marrazzo@centene.com</a>
Derek Hicks	Field Agency Manager	PA		724-650-6581	<a href="mailto:derek.a.hicks@centene.com">derek.a.hicks@centene.com</a>
Kerri Livengood	Sales Executive	PA		724-237-0401	<a href="mailto:Kerri.L.Livengood@centene.com">Kerri.L.Livengood@centene.com</a>
Colleen Heilman	Sales Executive	PA		717-645-2082	<a href="mailto:Colleen.M.Heilman@CENTENE.COM">Colleen.M.Heilman@CENTENE.COM</a>
Christopher Anderson	Field Agency Manager	RI & VT		203-249-1075	<a href="mailto:christopher.s.anderson@wellcare.com">christopher.s.anderson@wellcare.com</a>
Elliott Wangaard	Field Agency Manager	CT	Hamden	203-535-2510	<a href="mailto:elliott.wangaard@wellcare.com">elliott.wangaard@wellcare.com</a>



# Mid-West

Name	Title	State	Sub- Region	Phone Number	Email
Christina Moldenhauer	Director	KS, MO, NE		417-720-9430	<a href="mailto:Christina.Moldenhauer@CENTENE.COM">Christina.Moldenhauer@CENTENE.COM</a>
Coming Soon!	Field Agency Manager	IL, IN, WI		TBD	TBD
Sayetta Redmond-Reid	Sales Executive	IL		708-321-0563	<a href="mailto:Sayetta.L.RedmondReid@CENTENE.COM">Sayetta.L.RedmondReid@CENTENE.COM</a>
Alexander Gutierrez	Sales Executive	IL		773-329-5468	<a href="mailto:Alexander.Gutierrez@wellcare.com">Alexander.Gutierrez@wellcare.com</a>
Coming Soon!	Sales Executive	IL		TBD	TBD
Jennifer McAnalley	Sales Executive	IN		317-430-8823	<a href="mailto:Jennifer.D.McAnalley@centene.com">Jennifer.D.McAnalley@centene.com</a>
Francisco Martinez	Sales Executive	IN		260-585-2960	<a href="mailto:Francisco.martinez2@centene.com">Francisco.martinez2@centene.com</a>



# Mid-West continued

Name	Title	State	Sub- Region	Phone Number	Email
Brian Gines	Sales Executive	KS		913-278-2383	<a href="mailto:Brian.gines@centene.com">Brian.gines@centene.com</a>
Herschel Macy	Sales Executive	KS	Kansas City Metro - KS	417-321-1538	<a href="mailto:Herschel.d.macy@centene.com">Herschel.d.macy@centene.com</a>
Daniel Torres	Sales Executive	MO	Kansas City Metro - MO	417-209-4599	<a href="mailto:Daniel.Torres@Centene.com">Daniel.Torres@Centene.com</a>
Alexis James	Sales Executive	NE		402-514-7552	<a href="mailto:Alexis.james@centene.com">Alexis.james@centene.com</a>
Sarah Reynolds	Sales Executive	WI		608-417-9854	<a href="mailto:Sarah.Reynolds@centene.com">Sarah.Reynolds@centene.com</a>
Vivian Lowe	Project Coordinator II	MO/KS/NE/IN/IL/WI		314-295-8209	<a href="mailto:Vivian.a.lowe@centene.com">Vivian.a.lowe@centene.com</a>
Angela Mason	Sales Assistant III	IL		773-782-0637	<a href="mailto:Angela.mason@wellcare.com">Angela.mason@wellcare.com</a>

# South-Central



Name	Title	State	Sub- Region	Phone Number	Email
Christina Lovell	Field Agency Manager	AR	Statewide	501-563-0549	<a href="mailto:christina.lovell@wellcare.com">christina.lovell@wellcare.com</a>
Richard Collier	Sales Executive	AR	Central/South Arkansas	TBD	<a href="mailto:Richard.Collier@centene.com">Richard.Collier@centene.com</a>
Trent Dodds	Sales Executive	AR	North Central Arkansas	501-236-1557	<a href="mailto:Trent.A.Dodds@centene.com">Trent.A.Dodds@centene.com</a>
Patricia Berry	Sales Executive	AR	North West Arkansas	479-295-0380	<a href="mailto:Patricia.A.Berry@centene.com">Patricia.A.Berry@centene.com</a>
Jason Arbour	Field Agency Manager	LA	Statewide	337-534-1031	<a href="mailto:Jason.Arbour@wellcare.com">Jason.Arbour@wellcare.com</a>
Leslie Martin	Sales Executive	LA	Statewide	225-287-8805	<a href="mailto:Leslie.F.Martin@wellcare.com">Leslie.F.Martin@wellcare.com</a>
Angela Smothers	Sales Executive	LA	Statewide	337-207-8529	<a href="mailto:Angela.smothers@wellcare.com">Angela.smothers@wellcare.com</a>
Emerson Baty	Sales Executive	LA	Statewide	337-200-0301	<a href="mailto:Emerson.baty@wellcare.com">Emerson.baty@wellcare.com</a>





# South-Central continued

Name	Title	State	Sub- Region	Phone Number	Email
Isaac Dull	Sales Executive	OK	Statewide	316-218-2207	<a href="mailto:Isaac.S.Dull@centene.com">Isaac.S.Dull@centene.com</a>
Gary Mossor	Field Agency Manager	MS	Statewide	337-552-8067	<a href="mailto:Gary.Mossor@wellcare.com">Gary.Mossor@wellcare.com</a>
Van Davis	Sales Executive	MS	Jackson Proper	601-321-5609	<a href="mailto:Van.Davis@wellcare.com">Van.Davis@wellcare.com</a>
Cheryl Smith	Sales Executive	MS	Jackson Proper	601-397-8769	<a href="mailto:CHERSMITH@CENTENE.COM">CHERSMITH@CENTENE.COM</a>
Ungalia Ratcliff	Sales Executive	MS	Jackson Proper	601-297-1905	<a href="mailto:Ungalia.C.Ratcliff@centene.com">Ungalia.C.Ratcliff@centene.com</a>
Johanna Linares	Field Agency Manager	TX	Houston	210-262-9389	<a href="mailto:Johanna.Gutierrez@wellcare.com">Johanna.Gutierrez@wellcare.com</a>
Carlos Mendoza	Field Agency Manager	TX	Houston/Corpus Christi	361-300-2694	<a href="mailto:Carlos.Mendoza@wellcare.com">Carlos.Mendoza@wellcare.com</a>
Helen Junell	Field Agency Manager	TX	San Antonio, Austin	210-314-9484	<a href="mailto:HFASSAUER@CENTENE.COM">HFASSAUER@CENTENE.COM</a>
Kenna Rickett	Sales Executive	TX	San Antonio Proper	210-426-8075	<a href="mailto:kenna.p.rickett@centene.com">kenna.p.rickett@centene.com</a>



# South-Central continued

Name	Title	State	Sub- Region	Phone Number	Email
Dana Shae Ewing	Sales Executive	TX	Austin Proper	281-840-0872	<a href="mailto:Dana.Ewing@wellcare.com">Dana.Ewing@wellcare.com</a>
Jean Negrette	Field Agency Manager	TX	El Paso	915-249-0658	<a href="mailto:Jean.Negrete@wellcare.com">Jean.Negrete@wellcare.com</a>
Lucy Estroga	Sales Executive	TX	El Paso	915-238-6610	<a href="mailto:Lucero.Estorga@wellcare.com">Lucero.Estorga@wellcare.com</a>
Diane Camarillo	Field Agency Manager	TX	Rio Grande Valley	210-278-4149	<a href="mailto:Diane.C.Camarillo@CENTENE.COM">Diane.C.Camarillo@CENTENE.COM</a>
Monica Acosta	Sales Executive	TX	Rio Grande Valley	214-548-9807	<a href="mailto:macosta@centene.com">macosta@centene.com</a>
Claudia Maldonado Howard	Sales Executive	TX	Rio Grande Valley	210-371-2783	<a href="mailto:Claudia.P.MaldonadoHoward@CENTENE.com">Claudia.P.MaldonadoHoward@CENTENE.com</a>
Santiago Medrano	Sales Executive	TX	Rio Grand Valley	956-249-0777	<a href="mailto:Santiago.Medrano@superiorhealthplan.com">Santiago.Medrano@superiorhealthplan.com</a>
Kathy Tolle	Field Agency Manager	TX	Dallas, Lubbock	972-482-2821	<a href="mailto:Kathy.Tolle@centene.com">Kathy.Tolle@centene.com</a>
Rosa Walker	Sales Executive	TX	Dallas Proper	214-879-1113	<a href="mailto:Rosa.Walker@wellcare.com">Rosa.Walker@wellcare.com</a>
Rosalind Kersh	Sales Executive	TX	Dallas, Lubbock	469-904-3176	<a href="mailto:Rosalind.M.Kersh@centene.com">Rosalind.M.Kersh@centene.com</a>

# Southeast



Name	Title	State	Sub- Region	Phone Number	Email
Joey Anselmo	Director, Broker Sales	FL	All	407-253-7633	<a href="mailto:joseph.anselmo@wellcare.com">joseph.anselmo@wellcare.com</a>
Glenda Martinez	Field Agency Manager	FL	Central FL	407-782-7977	<a href="mailto:glenda.martinez@wellcare.com">glenda.martinez@wellcare.com</a>
Daniel Maldonado	Sales Executive	FL	Central FL	407-619-1590	<a href="mailto:daniel.maldonado@wellcare.com">daniel.maldonado@wellcare.com</a>
Sharon Rogers	Sales Executive	FL	Jacksonville, FL	904-881-0117	Sharon.rogers@wellcare.com
Angelica Velasco	Field Agency Manager	FL	South FL/SW FL	305-206-2825	<a href="mailto:angelica.velasco@wellcare.com">angelica.velasco@wellcare.com</a>
Alfred Nunez	Sales Executive	FL	Broward, WPB, Treasure Coast	TBD	Alfred.nunez@wellcare.com
Joel Abreu	Sales Executive	FL	South FL/SW FL	TBD	Joel.Abreu@centene.com
Theodore Libernini	Field Agency Manager	FL	West FL/Panhandle	813-390-9416	<a href="mailto:ted.libernini@wellcare.com">ted.libernini@wellcare.com</a>
Ruben Diaz	Sales Executive	FL	West FL/Panhandle	813-625-2840	<a href="mailto:ruben.diaz@wellcare.com">ruben.diaz@wellcare.com</a>
Julie Anderson	Sales Executive	FL	West FL/Panhandle	TBD	Julie.Anderson@wellcare.com



# Southeast continued

Name	Title	State	Sub- Region	Phone Number	Email
Laura Mager	Sr. Manager	GA/AL	All	770-241-0509	<a href="mailto:Laura.mager@wellcare.com">Laura.mager@wellcare.com</a>
Lamottas "Skip" Jackson	Sales Executive	GA	GAN (Atlanta/North GA)	404-731-0778	<a href="mailto:Lamottas.Jackson@wellcare.com">Lamottas.Jackson@wellcare.com</a>
Tracie Randle	Sales Executive	GA	GAN (Atlanta/North GA)	678-435-1653	<a href="mailto:Tracie.D.Randle@centene.com">Tracie.D.Randle@centene.com</a>
Lacey Owens	Sales Executive	GA	GAE ( Augusta/Savannah)	470-322-0851	<a href="mailto:lacey.owens@wellcare.com">lacey.owens@wellcare.com</a>
Michael Gundy	Sales Executive	GA	GAC ( Columbus/Macon)	478-765-2682	<a href="mailto:Michael.Gundy@wellcare.com">Michael.Gundy@wellcare.com</a>
Sharon Roundtree	Sales Executive	AL	All	251-323-9934	<a href="mailto:sharon.roundtree@centene.com">sharon.roundtree@centene.com</a>
Ross Miller	Field Agency Manager	SC	All	864-561-1917	<a href="mailto:ross.miller@wellcare.com">ross.miller@wellcare.com</a>
Robert Alley	Sales Executive	SC	Low Country	843-214-3372	<a href="mailto:robert.l.alley@centene.com">robert.l.alley@centene.com</a>
Leon Moore	Sales Executive	SC	Midlands	803-447-1841	<a href="mailto:leron.w.moore@centene.com">leron.w.moore@centene.com</a>
Eugene Riznyk	Sales Executive	SC	Upstate	864-350-4746	<a href="mailto:Eugene.Riznyk@wellcare.com">Eugene.Riznyk@wellcare.com</a>
David Ipock	Sales Executive	SC	Myrtle Beach	TBD	<a href="mailto:david.ipock@wellcare.com">david.ipock@wellcare.com</a>



# Southeast continued

Name	Title	State	Sub- Region	Phone Number	Email
Lisa Gibson	Sales Executive	NC	All	919-280-6721	<a href="mailto:Lisa.gibson@wellcare.com">Lisa.gibson@wellcare.com</a>
Shane White	Field Agency Manager	NC	All	919-815-4245	<a href="mailto:Shane.White@wellcare.com">Shane.White@wellcare.com</a>
Toni Hunt	Sales Executive	KY	All	502-702-3858	<a href="mailto:Toni.Hunt@Wellcare.com">Toni.Hunt@Wellcare.com</a>
Melissa Miniard	Sales Executive	KY	All	859-361-6766	<a href="mailto:melissa.miniard@wellcare.com">melissa.miniard@wellcare.com</a>
Nicholas Poirier	Sales Executive	OH	All	313-212-2635	<a href="mailto:nicholas.poirier@mhplan.com">nicholas.poirier@mhplan.com</a>
Kim Cordell-Fife	Sales Executive	OH	All	614-202-5549	<a href="mailto:Kim.Cordell-Fife@wellcare.com">Kim.Cordell-Fife@wellcare.com</a>
Stuart Webb	Field Agency Manager	TN	All	901-237-6481	<a href="mailto:Stuart.Webb@wellcare.com">Stuart.Webb@wellcare.com</a>
Allen Harris	Sales Executive	TN	East TN	TBD	<a href="mailto:Allen.Harris@CENTENE.COM">Allen.Harris@CENTENE.COM</a>
Melanie Barton	Sales Executive	TN	Central TN	615-653-8234	<a href="mailto:Melanie.Barton@CENTENE.COM">Melanie.Barton@CENTENE.COM</a> >



# West- Central

Name	Title	State	Phone Number	Email
Dionna Naugle	Field Agency Manager	AZ	602-541-6298	<a href="mailto:Dionna.M.Naugle@centene.com">Dionna.M.Naugle@centene.com</a>
Cameron Franklin	Sales Executive	AZ	480-338-5175	<a href="mailto:cameron.l.franklin@azcompletehealth.com">cameron.l.franklin@azcompletehealth.com</a>
Patrizia Parisella	Sales Executive	AZ	520-306-7360	<a href="mailto:Patrizia.Parisella@healthnet.com">Patrizia.Parisella@healthnet.com</a>
Jeffrey Romero	Sales Executive	AZ	480-662-4257	<a href="mailto:Jeffrey.QuinteroRomero@Wellcare.com">Jeffrey.QuinteroRomero@Wellcare.com</a>
Felipe Valdez	Sales Executive	AZ	480-518-7640	<a href="mailto:fvaldez@care1staz.com">fvaldez@care1staz.com</a>
Araceli Avila	Sales Executive	NV	702-250-2991	<a href="mailto:araceli.avila@centene.com">araceli.avila@centene.com</a>
Tanya Spampani	Sales Executive	NV	949-630-8646	<a href="mailto:Tanya.Spampani@centene.com">Tanya.Spampani@centene.com</a>



# West- Central continued

Name	Title	State	Phone Number	Email
Ashley Avila	Sales Executive	NM	505-382-5262	<a href="mailto:ashley.avila@centene.com">ashley.avila@centene.com</a>
Shaina Ramone	Sales Executive	NM	505-860-2147	<a href="mailto:Shaina.Ramone@centene.com">Shaina.Ramone@centene.com</a>
Brad Sweet	Field Agency Senior Manager	OR	503-407-5199	<a href="mailto:brad.e.sweet@healthnet.com">brad.e.sweet@healthnet.com</a>
Julia Tissen	Sales Executive	OR	541-359-5771	<a href="mailto:julia.a.tissen@healthnet.com">julia.a.tissen@healthnet.com</a>
Harmony Clayton	Field Sales Manager	OR	971-727-6229	<a href="mailto:harmony.clayton@healthnet.com">harmony.clayton@healthnet.com</a>
Ryan Sherman	Sales Executive	OR	916-309-2491	<a href="mailto:Ryan.B.Sherman@CENTENE.com">Ryan.B.Sherman@CENTENE.com</a>
Shane Shown	Field Agency Manager	WA	253-254-4219	<a href="mailto:shane.shown@wellcare.com">shane.shown@wellcare.com</a>
Michael Drake	Sales Executive	WA	425-736-1070	<a href="mailto:MDRAKE1@wellcare.com">MDRAKE1@wellcare.com</a>



# West Coast

Name	Title	State	Sub- Region	Phone Number	Email
Geidy Castellano	Field Agency Director	CA	All covered Counties	562-478-0961	<a href="mailto:geidy.castellano@centene.com">geidy.castellano@centene.com</a>
Connie Tam	Field Agency Manager	CA	San Joaquin, San Francisco, Alameda, Placer, Yolo, Sacramento, Ventura, Fresno, Kern, Tulare, Santa Clara, Stanislaus, Madera, Amador, Contra Costa, Sutter	408-823-4685	<a href="mailto:connie.y.tam@healthnet.com">connie.y.tam@healthnet.com</a>
Stanley Robinson	Sales Executive	CA	Ventura, Fresno, Kern, Tulare, Santa Clara, Stanislaus, Madera	916-235-0563	<a href="mailto:stanley.robinson@centene.com">stanley.robinson@centene.com</a>
Tammy Brown	Sales Executive	CA	San Joaquin, San Francisco, Alameda, Placer, Yolo, Sacramento, Amador, Contra Costa, Sutter	916-225-1263	<a href="mailto:tammy.m.brown@centene.com">tammy.m.brown@centene.com</a>
Erik Milanez	Field Agency Manager	CA	Los Angeles, North	Coming soon	<a href="mailto:Erik.Milanez@CENTENE.com">Erik.Milanez@CENTENE.com</a>
Ally Jin	Sales Executive	CA	Los Angeles, Northwest	323-333-0526	<a href="mailto:yiting.jin@centene.com">yiting.jin@centene.com</a>
Kathleen Llado-Franzke	Sales Executive	CA	Los Angeles, Northeast	818-577-9126	<a href="mailto:kathleen.m.llado-Franzke@centene.com">kathleen.m.llado-Franzke@centene.com</a>





# West Coast continued

Name	Title	State	Sub- Region	Phone Number	Email
Eric Neria	Field Agency Manger	CA	Los Angeles, South	562-320-1521	<a href="mailto:eric.neria@cenetene.com">eric.neria@cenetene.com</a>
Robert Scherb	Sales Executive	CA	Los Angeles, Southeast	818-389-1738	<a href="mailto:robert.x.scherb@centene.com">robert.x.scherb@centene.com</a>
Dale Washington	Sales Executive	CA	Los Angeles, Southwest	714-226-2653	<a href="mailto:dale.washington@wellcare.com">dale.washington@wellcare.com</a>
Todd Alvarez	Field Agency Manager	CA	Orange, San Bernardino, Riverside, San Diego & Imperial	714-580-8891	<a href="mailto:todd.a.alvarez@centene.com">todd.a.alvarez@centene.com</a>
Rick Moore	Sales Executive	CA	San Bernardino, North Riverside, & Imperial	909-270-9670	<a href="mailto:rick.d.moore@centene.com">rick.d.moore@centene.com</a>
Shannon Williams	Sales Executive	CA	South Riverside, South Orange & San Diego	619-840-1590	<a href="mailto:shannon.l.williams@centene.com">shannon.l.williams@centene.com</a>
Lydie Barnette	Sales Executive	CA	North Orange	Coming Soon	<a href="mailto:lydie.barnette@centene.com">lydie.barnette@centene.com</a>
Jessica Lau	Field Agency Director	HI	All covered Counties	808-587-6621	<a href="mailto:jessica.lau@wellcare.com">jessica.lau@wellcare.com</a>